



## **Your Health Information Technology Extension Program Partner**

Cordea Consulting looks forward to partnering with your organization in assisting healthcare providers select, implement, and ultimately meaningfully use their certified EHR technology.

In accordance with the Health Information Technology for Economic and Clinical Health Act (HITECH Act) Cordea will assist providers to achieve meaningful use of certified electronic health record technology, in order to qualify for Medicare and Medicaid incentive payments. For providers with existing EHRs, this process includes conducting an assessment of current use and how to achieve maximum clinical participation. For providers without EHRs, this process includes EHR system selection, implementation, and achieving meaningful use of certified EHR technology.

Cordea will also ensure that organizations have the capacity to effectively interface with the State Health Information Exchange Cooperative.

Cordea Consulting is a healthcare IT software consulting firm that offers expertise in the area of integrating information technology into clinical practice including:

- Technology Assessment
- Vendor/System Selection
- Implementation
- Training
- Project Management
- Grant Management

Cordea Consulting will partner with organizations to provide personalized, turnkey Health Information Technology Extension Program solutions

### **Assessment**

- Analyze processes and workflows within all facets of the organization related to the extension program objectives
- Identify benefits (stimulus & organizational) that will be achieved through future state initiatives
- Perform technology gap analysis while providing multiple solutions focused on the organization's goals
- Develop roadmap for successful implementation and utilization of certified technology
- Evaluate HIPPA compliance

### **Vendor Selection**

- Collaborate with organizations and providers in the multiple step process of EHR system selection
  - Assessment
  - Interviewing key personnel, while creating requirements
  - Create vendor selection team to ensure critical organizational stakeholder buy-in
  - Compare vendors in key areas—price, ease of use, etc.



### **Implementation and Project Management**

- End-to-end support over the entire EHR implementation process
  - Individualized and on-site coaching
  - Consultation
  - Assess and remediate gaps in IT infrastructure
  - Configure software to meet practice needs and enable meaningful use
  - Provide effective software training for all staff
  - Track and adhere to implementation timelines
  - Unique perspective that combines clinical and technical expertise
  - Facilitation of implementation best practices based on:
    - Industry standards
    - Joint commission, CMS, and other regulating/governing bodies
    - Extensive successful implementation experience
  - Consistent documentation of essential clinical information in a structured format
  - Instituting electronic administrative transactions
  - Electronic prescribing
  - Electronic laboratory ordering and resulting
  - Sharing key clinical data across practice settings
  - Providing patient access to their health information
  - Public health reporting
  - Policies and practices that protect privacy and security of personal health information
  - Mapping and redesigning work processes
  - Updating roles and responsibilities for clinicians and support staff
  - Leading continuous quality improvement activities involving rapid cycle feedback

### **Education and Outreach to Providers**

- Effective strategies and practices
  - Selection, implementation and meaningful use of a certified EHR technology
- Training and instruction for clinical professionals and their support staff
  - On using healthcare IT to enhance the patient-provider relationship and encourage patient self-management

### **For more information, please contact:**

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## Why Cordea Consulting?

### **Expertise in Healthcare Information Technology**

Cordea Consulting has extensive experience in partnering with our clients to optimize the benefits of the industry's leading healthcare information systems, which include:

- EPIC
- GE Centricity
- Cerner
- Lawson
- McKesson
- Eclipsys
- Siemens
- Meditech

*Does not represent an exhaustive list*

### **Trusted by Clients Nationwide**

Cordea Consulting has delivered proven results for its clients who represent some of nation's leading healthcare organizations:

- Children's Hospital Los Angeles
- St. John's Detroit
- Emory University Health System
- St John's Tulsa
- Children's Hospitals and Clinics of Minnesota
- Jane Phillips Medical Center
- Integris Health
- Bridgeport Hospital
- Palomar Pomerado Hospital
- Trinity Health System
- St. Thomas
- University of Alabama – Birmingham

*References available upon request*

### **Extensive Service Portfolio**

Cordea Consulting has skilled professionals who are individually selected based on project requirements:

- Project Managers
- Trainers
- Solution Analyst
- Optimization Consultants
- Solution Architects
- Program Managers

Our firm delivers comprehensive, customer-centered, healthcare information technology services, which translates into:

- Relevant needs assessments
- Effective integration with other vendors and interfacing systems
- Enterprise-wide standardization through software customization
- Results-oriented project management
- Personalized support of all client stakeholders
- Training services

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